

The LandReport

A Monthly Report for
The American Landowner



Newsletter

MARCH 2014 • LANDREPORT.COM



My Fellow Americans:

Each of us already knows that 2013 was a year of superlatives: billion-dollar transactions, record-setting prices, and landmark sales. At *The Land Report*, we are fortunate enough to go behind the scenes and learn the stories of the passionate landowners involved, the men and women and families who went to extraordinary lengths to assemble, to nurture, and to steward these treasures.

We are proud to single out the 2013 Deals of the Year in the **Spring 2014** issue of **The Magazine of the American Landowner**:

- The 2013 Land Report Deal of the Year: **The Natural Bridge** (Virginia)
- The 2013 Agriculture Deal of the Year: **Hager Farm & Ranch** (Kansas)
- The 2013 Conservation Deal of the Year: **Trees Ranch** (Utah)
- The 2013 Ranchland Deal of the Year: **Camp Warren Oates** (Montana)
- The 2013 Timberland Deal of the Year: **MeadWestvaco Southern Timberlands** (Alabama, Georgia, South Carolina, Virginia, West Virginia)

Congratulations to all those who participated in each of these epic transactions!

All the Best,

Eric O'Keefe, Editor & Broker

P.S. I invite you to subscribe to *The Land Report* [HERE](#).



LAND REPORT TOP TEN AMERICA'S LEADING INVESTMENT QUALITY RURAL LAND LISTINGS

1. **Copper Beech Farm – NEW**
\$130 million
2. **Homer's Pond**
\$118 million
3. **Pumpkin Key – NEW**
\$110 million
4. **Y.O. Ranch**
\$85 million
5. **Broken O Ranch**
\$81 million
6. **Crazy French Ranch**
\$79 million
7. **Rancho Dos Pueblos**
\$79 million
8. **Four Peaks Ranch**
\$75 million
9. **Walton Ranch**
\$68.7 million
10. **IX Ranch**
\$64.5 million

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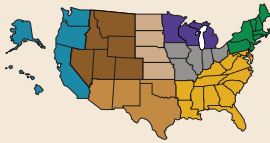
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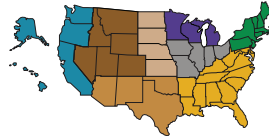
AGRIBUSINESS



UNITED STATES

USDA AG CENSUS SHOWS BIG BUMP IN FARMING REVENUES.

Final results from the federal government's 2012 Census of Agriculture are still being tallied, but preliminary numbers show a vital and growing farm economy. Some of the more notable preliminary findings include a 33 percent increase in the value of agricultural products sold to \$394 billion in 2012 compared to \$297 billion in 2007. Much of that growth can be attributed to a 47.9 percent increase in the value of crops. (By comparison, livestock increased 18.7 percent in value over the same period.) The preliminary report also indicates that both the number of farms as well as the amount of land in farms decreased. A comprehensive review of all census items to the county level is scheduled for release this May. Visit the USDA website to download the preliminary report and review national and state-level data. Read more [HERE](#).



UNITED STATES

BROKERAGE

Acquisition

SPORTS AFIELD ACQUIRES CABELA'S TROPHY PROPERTIES.

America's oldest outdoor brand, Sports Afield, which dates back to 1887, has announced the acquisition of the assets of Cabela's Trophy Properties, LLC, the real estate listing arm of Cabela's. No terms were disclosed.

"Sports Afield is part of the outdoor heritage of the United States and Cabela's. Cabela's got its start from an ad placed in Sports Afield by Dick Cabela in 1961," said Cabela's CEO Tommy Millner in a press release. "They are perfectly situated to continue the success of Cabela's Trophy Properties, which we are turning over to them to more fully focus on our core retail businesses."

Sports Afield Trophy Properties participating brokers will be supported by a broad-based marketing campaign, including an extensive searchable website database, national TV advertising, a wide variety of print media, a dedicated catalog, and syndication with numerous property-listings websites.

"Sports Afield Trophy Properties will be partners with qualified independent real estate brokers around the country to market recreational properties for sale," said Sports Afield Trophy Properties CEO Ludo Wurfbain in a press release. "If your passions are hunting, fishing, hiking, or equestrian sports, or you are just looking to purchase property in the great outdoors as an investment, our participating brokers can help you find the property of your dreams. We are pleased and excited at this opportunity to acquire this excellent listing service from one of the greatest outdoor names in the country and plan to continue to build on its success." Read more [HERE](#).

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Bobcat.com/LR

One Tough Animal



MIDWEST

AUCTION

Indiana Farmland

833-ACRE FARM ON THE BLOCK. Located five miles west of Muncie and two miles north of Yorktown, the Delaware County acreage is available in its entirety or in any combination of 15 separate tracts. Schrader Real Estate and Auction Co. will host the sale April 8 at the Horizon Convention Center in Muncie. Bids will also be taken online. The 811-plus productive acres are part of the Mt. Pleasant and Harrison Townships. Most are ready for the 2014 growing season. Read more [HERE](#).



NORTHEAST

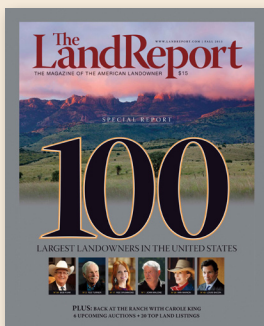
ENERGY

Wind Power

LEGAL HEADWINDS PLAGUE CAPE WIND. The oft-delayed Nantucket Sound wind farm faces more hurdles. A District Court in Boston has ruled that the U.S. Fish & Wildlife Service and the National Marine Fisheries Service need to revisit Cape Wind's impact on migrating birds and endangered right whales in Nantucket Sound. Backers of the project remain undeterred, especially in light of the portion of the court's that rejected attempts to derail the permitting process. Read more [HERE](#).

SUBSCRIBE

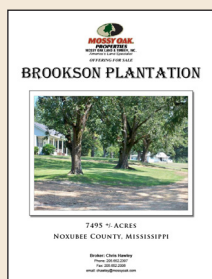
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EXCLUSIVE OFFER: BROOKSON PLANTATION

Mossy Oak Properties is please to offer Brookson Plantation for sale, a 7,495 +/- acre, Noxubee County, MS, established hunting, timber and farming operation. Brookson is located in the Mississippi Black Belt and is a premier recreational and investment tract. With 12 miles of Noxubee River frontage, 2,293 acres of mature hardwoods, different age classes of pine plantation and 476 acres of tillable soil, it is a diverse tract. Historically relevant as the "Treaty of Dancing Rabbit Creek was signed here in 1830. Currently operated by a paid-hunt operation, the land specializes in deer, turkey and wild Russian boar. Please click on the image above for more information on this unique opportunity. Contact Mossy Oak Properties broker Chris Hawley, (205) 652-2397, chawley@mossyoak.com.

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SOUTH

LISTING

Florida Key

THE LAND REPORT TOP TEN ADDS

PUMPKIN KEY. A spectacular 26-acre island in Card Sound Bay has come to market at \$110 million. Pumpkin Key includes its own beach and a 20-slip marina suitable for a mega-yacht. There is also a main home with two caretaker's cottages and a tennis court that doubles as a helipad. The new owners will get accommodations and dockage with water access in the exclusive Ocean Reef community on the northern end of Key Largo. Russell Post of Russell Post Sotheby's International Realty has the listing. Read more [HERE](#).



SOUTH

SALE

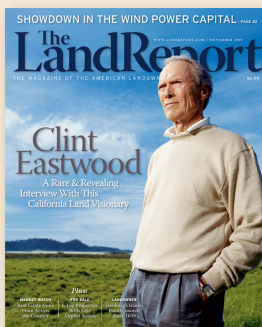
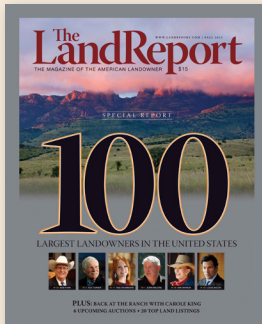
Kentucky Farmland

126-ACRE CRITTENDEN COUNTY FARM

SELLS FOR \$461K AT AUCTION. Bidding was spirited during the March 6 online auction of this family farm in Western Kentucky near the farming community of Marion. The seller had moved to Florida and authorized Kurtz Auction & Realty out of Owensboro to organize the sale. No buyer details were released pending final closing. The four tracts that sold were made up of mostly cropland with one parcel featuring 50 acres of mature timber ideal for wildlife and waterfowl frequenting the nearby Ohio River. Read more [HERE](#).

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